Negotiation Skills

Intensive Negotiation Skills

Brisbane: 28-29 April, 23-24 June, 25-26 August, 27-28 October, 15-16 December Melbourne: 5-6 March, 13-14 May, 2-3 September, 25-26 November Sydney: 26-27 May, 11-12 August, 14-15 October Canberra: Register your interest

Intensive Negotiation Skills – Optional Day 3 Register your interest

Modern Enterprise Bargaining Register your interest

Negotiation – Breakthrough Techniques Register your interest

Boardroom Negotiation and Conflict Resolution Skills Register your interest

Negotiation Mapping – How to Plan and Prepare for Your Negotiations Register your interest

Negotiation – Interest-Based Bargaining (IBB) Register your interest

Negotiation Skills Virtual Training

Virtual Intensive Negotiation Skills Register your interest

Negotiation Masterclass – Webinar Series Register your interest

Public Sector Law Skills

Brisbane

Advanced Government Decision-Making 25 March, 12 June, 18 September, 13 November

Best Practice Disciplinary and Regulatory Enforcement Processes 17 September

Compulsory Acquisition of Land – How to Negotiate Compensation Claims, Prepare for Mediation and Conduct Land Court Proceedings 11 November

Compulsory Acquisition of Land and easements Compensation Masterclass and Workshop (Phase 2 – Compensation) 19 August

Data Breaches: Preparing for a Mandatory Notification Scheme 7 August Drafting QITC Contracts Workshop 26 June, 9 October

Government Tendering and Contracting Masterclass 9 September

Grants and Funding Agreements 4 August

Human rights in the context of compulsory acquisition under the Acquisition of Land Act 1967 QLD 2 September

Introduction to Right to Information, Information Privacy and Public Records 15 July

Investigating Fundamentals - Conducting Investigations for Effective Outcomes 25 November

Managing Indigenous Relationships – Negotiations and Consultations for the Public Sector 27 March

Practical Human Rights for Government Decision-Makers 10 June, 12 November

Probity Fundamentals 27 May, 10 November

Rebooting Privacy 2.0 – Improving Privacy Compliance 20 August

Refresher on Compulsory Acquisition of Land and easements Processes and Workshop (Phase 1 – Getting the land) 13 May

Statements of Reasons – How to Make Them Effective and Meet Procedural Fairness Requirements 28 August

Statutory Interpretation 16 May, 25 July, 21 November

The Fundamentals of Legislation 2 December

Darwin

Advanced Government Decision-Making 3 April, 12 June, 16 October

Government Tendering and Contracting Masterclass Register your interest

Grants and Funding Agreements Register your interest

Statutory Interpretation 4 April, 13 June, 17 October

Tasmania

Government Tendering and Contracting Masterclass Register your interest

Melbourne

Advanced Government Decision-Making 7 May

Statutory Delegations and Authorisations 24 July

Statutory Interpretation 27 November

Townsville | Rockhampton

Advanced Government Decision-Making Rockhampton: 8 July

Townsville: 11 November

Statutory Interpretation

Rockhampton: 9 July Townsville: 12 November

Public Sector Law Skills – Webinars

Contract Management – Legal Fundamentals 4 March, 11 March, 18 March, 25 March

Drafting QITC Contracts 29 April, 6 May, 13 May, 20 May, 27 May, 3 June

Drafting TTCC Contracts 15 May, 22 May, 28 May, 5 June, 12 June, 19 June

ICT Procurement Essentials

15 July, 22 July, 29 July, 5 August, 12 August, 19 August, 26 August, 2 September, 9 September, 16 September

Investigating Fundamentals – Conducting Investigations for Effective Outcomes 28 May, 4 June, 10 June, 18 June, 25 June

Statutory Delegations and Authorisations 8 October, 15 October, 22 October

Commercial Contract Law

Commercial Contracts for Non-Lawyers Brisbane: 4 March, 4 June, 27 August, 21 October Sydney: 22 July, 4 November

Commercial Litigation

Brisbane

The A–Z of Legal Professional Privilege – How to Gain, Hold and Lose It Register your interest

The Expert Witness

Register your interest

Energy and Resources Law

Brisbane

Managing Indigenous Relationships – Negotiations and Consultations 21 May, 3 September

Managing Indigenous Relationships – Native Title and Cultural Heritage Law 25 June, 4 September

Intellectual Property and Technology

Intellectual Property Basics 7 October, 14 October, 21 October, 28 October