Negotiation Skills

Intensive Negotiation Skills

Brisbane: 13-14 February, 29-30 April, 10-11 June, 23-24 July, 3-4 September, 15-16 October, 21-22 November Melbourne: 19-20 March, 14-15 May, 17-18 September, 9-10 December Sydney: 22-23 October Canberra: Register your interest

Intensive Negotiation Skills – Optional Day 3 Register your interest

Modern Enterprise Bargaining Register your interest

Negotiation – Breakthrough Techniques Register your interest

Boardroom Negotiation and Conflict Resolution Skills Register your interest

Negotiation Mapping – How to Plan and Prepare for Your Negotiations Register your interest

Negotiation – Interest-Based Bargaining (IBB) Register your interest

Negotiation Skills Virtual Training

Virtual Intensive Negotiation Skills 26 and 28 August

Negotiation Masterclass – Webinar Series 1 August, 8 August, 16 August, 22 August, 29 August

Public Sector Law Skills

Brisbane

Advanced Government Decision-Making 6 March, 11 September, 27 November

Best Practice Disciplinary and Regulatory Enforcement Processes 12 September

Refresher on Compulsory Acquisition of Land Processes and Workshop (Phase 1 - Getting the land)

21 May

Compulsory Acquisition of Land Compensation Masterclass and Workshop (Phase 2 -Compensation) 20 August

Compulsory Acquisition of Land – How to Negotiate Compensation Claims, Prepare for Mediation and Conduct Land Court Proceedings 24 October **Data Breaches: Preparing for a Mandatory Notification Scheme** 24 October

Drafting QITC Contracts Workshop 24 June, 19 September

Government Tendering and Contracting Masterclass Register your interest

Grants and Funding Agreements 6 June, 10 October

Human Rights in The Context of Compulsory Acquisition Under The Acquisition Of Land Act 1967 9 October

Introduction to Right to Information, Information Privacy and Public Records Register your interest

Investigating Fundamentals - Conducting Investigations for Effective Outcomes 1 August

Legal Professional Privilege for the Public Sector Register your interest

Practical Human Rights for Government Decision-Makers Register your interest

Probity Fundamentals 10 September

Rebooting Privacy 2.0 - Improving Privacy Compliance 21 August

Statements of Reasons – How to Make Them Effective and Meet Procedural Fairness Requirements 23 October

Statutory Interpretation 22 March, 19 July, 18 October

The Fundamentals of Legislation Register your interest

Melbourne

Advanced Government Decision-Making 29 October

Statutory Delegations and Authorisations 18 June

Statutory Interpretation 22 October

Darwin

Advanced Government Decision-Making 7 March, 6 June, 17 October

Government Tendering and Contracting Masterclass Register your interest

Grants and Funding Agreements

Register your interest

Statutory Interpretation

8 March, 7 June, 18 October

Public Sector Law – Webinars

Contract Management – Legal Fundamentals – Webinar Series 16 April, 23 April, 30 April, 7 May Register your interest for the next series

Drafting QITC Contracts – Webinar Series

7 May, 14 May, 21 May, 28 May, 4 June, 11 June Register your interest for the next series

Drafting TTCC Contracts – Webinar Series Register your interest

ICT Procurement – Webinar Series

6 August, 13 August, 20 August, 27 August, 3 September, 10 September, 17 September, 24 September, 1 October, 8 October

Investigating Fundamentals – Webinar Series Register your interest

Legal Essentials for B2B and B2G Sales – Webinar Series Register your interest

Statutory Delegations and Authorisations – Webinar Series 2 October, 9 October, 16 October

Commercial Contract Law

Commercial Contracts for Non-Lawyers Brisbane: 19 March, 25 July, 12 November **Sydney:** 15 October

Commercial Litigation

Brisbane

Litigation Readiness 14 November

Legal Obligations of Engineers, the Professional Engineers Act and the role of the Board of Professional Engineers of Queensland (BPEQ) 27 August

Energy and Resources Law

Brisbane

Managing Indigenous Relationships – Negotiations and Consultations 13 June, 20 November

Managing Indigenous Relationships – Native Title and Cultural Heritage Law 14 June

Intellectual Property and Technology

Intellectual Property Basics – Webinar Series 10 October, 17 October, 24 October, 31 October