### **Negotiation Skills**

#### Intensive Negotiation Skills

Brisbane: 13-14 February, 29-30 April, 10-11 June, 23-24 July, 3-4 September, 15-16 October, 21-22 November Melbourne: 19-20 March, 14-15 May, 17-18 September, 9-10 December Sydney: 25-26 June, 22-23 October Canberra: 6-7 August

#### Intensive Negotiation Skills – Optional Day 3 Register your interest

#### Modern Enterprise Bargaining Register your interest

Negotiation – Breakthrough Techniques Register your interest

Boardroom Negotiation and Conflict Resolution Skills Register your interest

**Negotiation Mapping – How to Plan and Prepare for Your Negotiations** Register your interest

Negotiation – Interest-Based Bargaining (IBB) Register your interest

#### **Negotiation Skills Virtual Training**

Virtual Intensive Negotiation Skills Register your interest

Negotiation Masterclass – Webinar Series Register your interest

## **Public Sector Law Skills**

# Brisbane

Advanced Government Decision-Making 6 March, 5 June, 11 September, 27 November

Best Practice Disciplinary and Regulatory Enforcement Processes 12 September

Refresher on Compulsory Acquisition of Land Processes and Workshop (Phase 1 - Getting the land)

21 May

Compulsory Acquisition of Land Compensation Masterclass and Workshop (Phase 2 -Compensation) 20 August

Compulsory Acquisition of Land – How to Negotiate Compensation Claims, Prepare for Mediation and Conduct Land Court Proceedings 24 October Data Breaches: Preparing for a Mandatory Notification Scheme 24 October

Drafting QITC Contracts Workshop 24 June, 19 September

**Government Tendering and Contracting Masterclass** 16-17 July

Grants and Funding Agreements 6 June, 10 October

Introduction to Right to Information, Information Privacy and Public Records Register your interest

Investigating Fundamentals - Conducting Investigations for Effective Outcomes 1 August

Legal Professional Privilege for the Public Sector Register your interest

Probity Fundamentals 10 September

**Rebooting Privacy 2.0 - Improving Privacy Compliance** 21 August

Statements of Reasons – How to Make Them Effective and Meet Procedural Fairness Requirements 18 June | 23 October

Statutory Interpretation 22 March, 19 July, 18 October

The Fundamentals of Legislation 20 June

## Melbourne

Advanced Government Decision-Making 29 October

Statutory Delegations and Authorisations 18 June

Statutory Interpretation 22 October

## Darwin

Advanced Government Decision-Making 7 March, 6 June, 17 October

**Government Tendering and Contracting Masterclass** Register your interest

Grants and Funding Agreements Register your interest

Statutory Interpretation 8 March, 7 June, 18 October

## Public Sector Law – Webinars

Contract Management – Legal Fundamentals – Webinar Series 16 April, 23 April, 30 April, 7 May Register your interest for the next series

Drafting QITC Contracts – Webinar Series 7 May, 14 May, 21 May, 28 May, 4 June, 11 June

Drafting TTCC Contracts – Webinar Series 25 June, 2 July, 9 July, 16 July, 23 July, 30 July

ICT Procurement – Webinar Series 6 August, 13 August, 20 August, 27 August, 3 September, 10 September, 17 September, 24 September, 1 October, 8 October

Investigating Fundamentals – Webinar Series 9 July, 16 July, 23 July, 30 July, 6 August

Legal Essentials for B2B and B2G Sales – Webinar Series 1 August, 8 August, 15 August, 22 August

Statutory Delegations and Authorisations – Webinar Series 8 May, 15 May, 22 May

#### **Commercial Contract Law**

Commercial Contracts for Non-Lawyers Brisbane: 19 March, 25 July, 12 November Sydney: 18 June, 15 October

### **Commercial Litigation**

# **Brisbane**

Litigation Readiness 14 November

Legal Obligations of Engineers, the Professional Engineers Act and the role of the Board of Professional Engineers of Queensland (BPEQ) 27 August

### **Energy and Resources Law**

# Brisbane

Managing Indigenous Relationships – Negotiations and Consultations 13 June, 20 November

Managing Indigenous Relationships – Native Title and Cultural Heritage Law 14 June

### Intellectual Property and Technology

Intellectual Property Basics – Webinar Series 10 October, 17 October, 24 October, 31 October